

Edwin Setiawan Sanusi

SolBridge International School of Business (R. 208)
edwin.sanusi@solbridge.ac.kr; Phone: 042-630-8822

EDUCATION

- PhD in Management** July 2018
(Major: Organizational Behavior, Minor: Entrepreneurship)
Carson College of Business, Washington State University, Pullman, WA
- Masters of Science in Management** 2001
(Major: Financial Management)
Graduate School, Gadjah Mada University, Yogyakarta, Indonesia
- Bachelor of Science in Management** 1996
(Major: Marketing Management)
School of Economics and Business, Gadjah Mada University, Yogyakarta, Indonesia

SCHOLARSHIPS

- Fulbright** 2014-2017
A three-year funding for a PhD in Management at Washington State University, granted by the Fulbright program.
- Community College Faculty and Administrator Program (CCFAP)** Aug – Sep 2012
A four-month exchange program funded by the US Department of State's Bureau of Educational and Cultural Affairs, the program took place during the fall semester of the 2012-2013 academic year at Highline College, Des Moines, WA, USA. It was aimed at improving the administrative and instructional practices in vocational and technical education in Indonesia, as well as building lasting ties between the US and Indonesian higher education institutions.
- University Research for Graduate Education (URGE-the World Bank)** 1998-2000
A two-year funding for a Masters of Science in Management at Gadjah Mada University, granted by the World Bank.

RESEARCH

CONFERENCE PRESENTATIONS

- Sanusi, E. & Kuhn, K. Emotions after Business Failure: The Role of Emotions on Failed Entrepreneurs' Opportunity Evaluation and Opportunity Exploitation. Presented at the 2017 Annual Meeting of the Academy of Management (AOM), Atlanta, GA.

Sanusi, E. It is the Society to Blame: VC Presence and a Forgiving Culture for Failed Entrepreneurs. Presented at the *2016 Annual Meeting of the Western Academy of Management (WAM)*, Portland, OR.

Maleki, A., and Sanusi, E. The role of ethical climate in Employee-Management Relation and Organizational Citizenship Behavior (OCB). Presented at the *2016 Annual Meeting of the Western Academy of Management (WAM)*, Portland, OR.

WORK IN PROGRESS

Sanusi, E., Sheppard, L., Kuhn, K., and Sahaym, A. Coping after Rejection: The role of coping strategy on faculty's post-rejection publication performance (Survey, questionnaire development in progress; target: *Academy of Management Discoveries*)

Sanusi, E., and Kuhn, K. The Influence of Country-Level Collective Emotions on Opportunity Recognition and Entrepreneurial Intention (Secondary data, additional data collection in progress; target: *Small Business Economics*)

Sanusi, E. & Kuhn, K. Emotions after Business Failure: The Role of Emotions on Failed Entrepreneurs' Opportunity Evaluation and Opportunity Exploitation. (Experiment, additional data collection in progress; target: *International Entrepreneurship & Management Journal*)

PUBLICATIONS

Sanusi, E. (2008). Integrated Talent Management: A strategy to attract talent in the tourism industry. *ANALISIS*, 1(2), 204-219, ISSN: 1978-9750.

Chitra, R., and Sanusi, E. (2007). Telemarketing and Firm Performance. *ANALISIS*, 1(1), 3-12, ISSN: 1978-9750.

Gunarto and Sanusi, E. (2006). The Attitude of Domestic Tourists on Malioboro Street Vendors. *OPTIMAL*, 3(2), 243-262.

Sanusi, E., and Ristina, Y. (2005). An Explorative Study on Consumers' Evaluative Criterion in the Selection of Vocational Training and College. *Caritas Pro Serviam*, 15(8), 99-122, ISSN: 14104547.

Khariri, M., and Sanusi, E. (2005). An Experimental Study on the Effect of Information Technology on Organizational Performance. *OPTIMAL*, 2(2), 107-118.

POSTER PRESENTATION

Sanusi, E. & Kuhn, K. Emotions after Business Failure: The role of mixed emotions on opportunity evaluation and exploitation. *2015 GPSA Research Exposition*.

TEACHING

<i>Business Ethics (online)</i>	2017
<i>Introduction to Organizational Behavior</i>	2014
<i>Strategic Management</i>	2014
<i>Risk Management</i>	2014
<i>Human Resources Management</i>	2013
<i>Introduction to Microeconomics</i>	2013
<i>Introduction to Macroeconomics</i>	2013

SERVICE

REVIEWER SERVICE

- o Western Academy of Management Conference

ACADEMIC SERVICE

2018 WSU CCB Business Competition Coordinator
2016 WSU CCB Business Competition Monitor
2015 WSU CCB Business Competition Monitor
2015 Fulbright Orientation Speaker at the University of Idaho

ADDITIONAL QUALIFICATIONS

LANGUAGES

Indonesian (native)
English (fluent)

PROFESSIONAL EXPERIENCE

August 2017 – June 2018	Graduate Assistant at Carson College of Business, Washington State University, Pullman, WA
2015 - August 2017	Support Coordinator at Louis Stokes Alliance for Minority Participation (LSAMP), WSU, Pullman, WA
2005 - 2014	Lecturer at ASMI Santa Maria College, Yogyakarta, Indonesia
2002 - 2003	Assistant to Project Coordinator at Bremen Overseas Research and Development Association (BORDA), Yogyakarta, Indonesia
1999 - 2005	Lecturer at STIE IEU College, Yogyakarta, Indonesia
1996 - 1999	Lecturer at STIE Widya Manggala College, Semarang, Indonesia